

PIONEER INSURANCE COMPANY LIMITED

THIRD QUARTERLY REPORT-2014

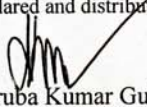
UNAUDITED STATEMENT OF FINANCIAL POSITION

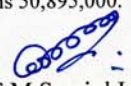
As at September 30, 2014

| | As at 30 Sept. 2014 <u>Taka</u> | As at 31 Dec. 2013 <u>Taka</u> | Growth % |
|--|---------------------------------------|--------------------------------------|-------------------|
| A. FIXED ASSETS | 546,535,463 | 418,622,351 | 31% |
| B. CURRENT ASSETS : | | | |
| Stock of Printing & stationary | 2,521,491 | 2,072,523 | 22% |
| Investment (BGTB) | 25,000,000 | 25,000,000 | 0% |
| Investment (Share) | 336,935,885 | 336,676,985 | 0% |
| Sundry Debtors(incl.adv.deposit & pre- payment) | 465,616,570 | 339,191,672 | 37% |
| Insurance Stamp | 3,463,521 | 2,110,676 | 64% |
| Cash & Bank Balance (including FDR) | 839,449,068 | 903,026,127 | -7% |
| Total Current Assets | 1,672,986,535 | 1,608,077,983 | 4% |
| C. CURRENT LIABILITIES : | | | |
| Creditors & Accruals | 347,088,701 | 360,415,132 | -4% |
| Outstanding claims | 86,913,362 | 87,589,110 | -1% |
| Total Current Liabilities | 434,002,063 | 448,004,242 | -3% |
| D. NET WORKING CAPITAL (B-C) | 1,238,984,472 | 1,160,073,741 | 7% |
| E. NET ASSETS (A+D) | <u>1,785,519,935</u> | <u>1,578,696,092</u> | <u>13%</u> |
| FINANCED BY : | | | |
| Share Capital | 508,950,000 | 424,125,000 | 20% |
| Share Premium | 144,000,000 | 144,000,000 | 0% |
| Revenue Reserve | 504,592,729 | 432,334,471 | 17% |
| Retained Earnings | 174,329,399 | 189,661,156 | -8% |
| Total Shareholders' Equity | 1,331,872,128 | 1,190,120,627 | 12% |
| Balance of Fund & Account (Reserve for Unexpired Risks) | 408,289,419 | 367,037,092 | 11% |
| Deposit Premium | 45,358,388 | 21,538,373 | 111% |
| Total | <u>1,785,519,935</u> | <u>1,578,696,092</u> | <u>13%</u> |
| Net Assets Value Per Share | 26.17 | 28.06(Restated Tk. 23.38) | |

**Selected explanatory notes to the Quarterly Financial Statements for the 3rd quarter ended
September 30, 2014.**

1. Basis of preparation: Quarterly abridged Financial Statement (un-audited) has been prepared based on Bangladesh Accounting Standard(BAS)- 34 "Interim Financial Reporting" and in accordance with other Bangladesh Accounting Standard (BAS), the Company Act-1994, the Insurance Act-2010, the Securities and Exchange Rules 1987 and other applicable laws and regulations.
2. Significant Accounting Policies and method of Computation: Accounting policies and methods of computation followed in preparing this Quarterly Financial Statements are consistent with those used in the Annual Financial Statements prepared and published for the year ending December 31, 2013.
3. Earnings per Share: Earnings per share (EPS) has been calculated by dividing the basic earnings by the weighted average number of Ordinary shares outstanding for the period ended 30, September 2014 as per BAS-33. After giving the effect of 20% bonus Share declared and distributed for the year 2013 the number of Ordinary Shares as on 30, September 2014 is 50,895,000.


Dhruba Kumar Guha
Chief Financial Officer


Q.A.F.M. Serajul Islam
Managing Director


PIONEER INSURANCE COMPANY LIMITED

THIRD QUARTERLY REPORT-2014

UNAUDITED STATEMENT OF COMPREHENSIVE INCOME

For the period from January to September 30, 2014

| | January to Sep-14 Taka | January to Sep-13 Taka | Growth % | July to Sep-14 Taka | July to Sep-13 Taka | Growth % |
|--|---------------------------------------|---------------------------------------|---------------------|------------------------------------|------------------------------------|---------------------|
| A. INCOME : | | | | | | |
| Gross Premium | 1,533,553,722 | 1,317,389,878 | 16% | 533,237,898 | 440,995,022 | 21% |
| Less Reinsurance Premium | 783,474,030 | 662,014,969 | 18% | 279,031,446 | 229,693,525 | 21% |
| Net Premium | 750,079,692 | 655,374,909 | 14% | 254,206,452 | 211,301,497 | 20% |
| Reinsurance Commission | 164,430,250 | 146,201,193 | 12% | 56,406,015 | 55,745,111 | 1% |
| Income from Investment and other sources | 76,046,776 | 71,480,003 | 6% | 28,193,580 | 21,453,521 | 31% |
| | 990,556,718 | 873,056,105 | 13% | 338,806,047 | 288,500,129 | 17% |
| B. EXPENDITURE : | | | | | | |
| Claims | 234,265,018 | 210,591,644 | 11% | 91,220,410 | 99,879,205 | -9% |
| Expenses | 470,875,372 | 408,477,230 | 15% | 150,505,462 | 116,608,801 | 29% |
| | 705,140,390 | 619,068,874 | 14% | 241,725,872 | 216,488,006 | 12% |
| C. Reserve for Unexpired Risks adjustments | 41,252,327 | 21,044,248 | 96% | 15,001,934 | 6,630,211 | 126% |
| D. PROFIT BEFORE TAX (A-B-C) | 244,164,001 | 232,942,983 | 5% | 82,078,241 | 65,381,912 | 26% |
| E. PROVISION FOR TAXES | 60,000,000 | 50,000,000 | 20% | 25,000,000 | 10,000,000 | |
| F. RESERVE | 72,258,258 | 63,078,139 | 15% | 24,574,208 | 19,897,335 | 24% |
| G. BALANCE OF PROFIT B/F | 62,423,656 | 60,273,607 | | 141,825,366 | 144,653,874 | |
| H. RETAINED EARNINGS (D-E-F+G) | 174,329,399 | 180,138,451 | -3% | 174,329,399 | 180,138,451 | -3% |
| | | <u>Actual</u> <u>Restated</u> | | | <u>Actual</u> <u>Restated</u> | |
| Earning per Share after tax(EPS) | 3.62 | 4.31 3.59 | | 1.12 | 1.31 1.09 | |
| Earning per Share after tax & reserve for exceptional losses | 2.20 | 2.83 2.35 | | 0.64 | 0.84 0.70 | |


Dhruba Kumar Guha
Chief Financial Officer


Q.A.F.M. Serajul Islam
Managing Director

PIONEER INSURANCE COMPANY LIMITED

THIRD QUARTERLY REPORT-2014

STATEMENT OF CASH FLOW

For the Period from January to September 30, 2014

| | January-Sept. 2014 <u>Taka</u> | January-Sept. 2013 <u>Taka</u> |
|---|---|---|
| CASH FLOW FROM OPERATING ACTIVITIES : | | |
| Collection from Premium & Other Income | 1,650,620,077 | 1,370,448,813 |
| Management Expenses, Commission, Reinsurance & Claims | (1,473,961,732) | (1,241,395,415) |
| Income-tax paid | (52,520,644) | (31,800,184) |
| | 124,137,701 | 97,253,214 |
| CASH FLOW FROM INVESTING ACTIVITIES : | | |
| Purchase of Fixed Assets | (145,043,360) | (108,515,480) |
| Purchase of Share | (258,900) | (52,000,000) |
| Purchase of Govt. Treasury Bond | | (16,000,000) |
| | (145,302,260) | (176,515,480) |
| CASH FLOW FROM FINANCING ACTIVITIES: | | |
| Dividend | (42,412,500) | (35,343,750) |
| NET CASH FLOWS FOR THE YEAR: | (63,577,059) | (114,606,016) |
| Cash and Bank Balance at the beginning of the year | 903,026,127 | 947,379,499 |
| Cash and Bank Balance at the end of the period | <u>839,449,068</u> | <u>832,773,483</u> |


Dhruba Kumar Guha
Chief Financial Officer


Q.A.F.M. Serajul Islam
Managing Director

PIONEER INSURANCE COMPANY LIMITED

Statement of Change in Equity for the Third Quarter ended September 30, 2014

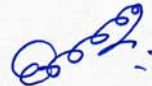
| Particulars | Share Capital | Share Premium | General Reserve | Reserve for exceptional loss | Retained Earnings | Total |
|--|---------------|---------------|-----------------|------------------------------|-------------------|---------------|
| Equity as at January 01,2014 | 424,125,000 | 144,000,000 | 4,500,000 | 427,834,471 | 189,661,156 | 1,190,120,627 |
| Net Profit for this year (after adjustment of tax) | | | | | 184,164,001 | 184,164,001 |
| Transfer to Reserve for exceptional losses | | | | 72,258,258 | (72,258,258) | |
| Transfer to Dividend A/C | | | | | (42,412,500) | (42,412,500) |
| Stock Dividend | 84,825,000 | | | | (84,825,000) | |
| Equity as at 30th September, 2014 | 508,950,000 | 144,000,000 | 4,500,000 | 500,092,729 | 174,329,399 | 1,331,872,128 |

Statement of Change in Equity for the Third Quarter ended September 30, 2013

| Particulars | Share Capital | Share Premium | General Reserve | Reserve for exceptional loss | Retained Earnings | Total |
|--|---------------|---------------|-----------------|------------------------------|-------------------|---------------|
| Equity as at January 01,2013 | 353,437,500 | 144,000,000 | 4,500,000 | 343,002,891 | 166,304,857 | 1,011,245,248 |
| Net Profit for this year (after adjustment of tax) | | | | | 182,942,983 | 182,942,983 |
| Transfer to Reserve for exceptional losses | | | | 63,078,139 | (63,078,139) | |
| Transfer to Dividend A/C | | | | | (35,343,750) | (35,343,750) |
| Stock Dividend | 70,687,500 | | | | (70,687,500) | |
| Equity as at 30th September, 2013 | 424,125,000 | 144,000,000 | 4,500,000 | 406,081,030 | 180,138,451 | 1,158,844,481 |



Dhruba Kumar Guha
Chief Financial Officer



Q.A.F.M. Serajul Islam
Managing Director